

## MARKET OVERVIEW >>

### South Central Kansas Home Sales Fell in June

Total home sales in South Central Kansas fell last month to 1,162 units, compared to 1,180 units in June 2020. Total sales volume was \$254.8 million, up from a year earlier.

The median sale price in June was \$189,900, up from \$172,500 a year earlier. Homes that sold in June were typically on the market for 3 days and sold for 100.0% of their list prices.

### South Central Kansas Active Listings Down at End of June

The total number of active listings in South Central Kansas at the end of June was 869 units, down from 1,288 at the same point in 2020. This represents a 0.9 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$203,897.

During June, a total of 1,132 contracts were written down from 1,159 in June 2020. At the end of the month, there were 1,736 contracts pending, compared to 1,636 at the end of June 2020.

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

Entire MLS System				
Current Month		June		
Summary Statistics		2021	2020	Change
Home Sales		1,162	1,180	-1.5%
Active Listings		869	1,288	-32.5%
Months' Supply		0.9	1.5	-40.9%
New Listings		1,279	1,182	8.2%
Contracts Written		1,132	1,159	-2.3%
Pending Contracts		1,736	1,636	6.1%
Sales Volume (1,000s)		254,818	226,450	12.5%
Average	Sale Price	219,293	191,907	14.3%
	List Price of Actives	278,773	297,758	-6.4%
	Days on Market	17	30	-43.2%
	Percent of List	101.4%	98.9%	2.5%
	Percent of Original	100.9%	97.8%	3.1%
Median	Sale Price	189,900	172,500	10.1%
	List Price of Actives	203,897	246,900	-17.4%
	Days on Market	3	5	-40.0%
	Percent of List	100.0%	100.0%	0.0%
	Percent of Original	100.1%	100.0%	0.1%

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# THREE-YEAR COMPARISONS

## SUMMARY >>

### BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 7/8/2021

June MLS Statistics		2021			2020			2019			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		<b>1,162</b>	<b>1,084</b>	<b>78</b>	1,180	1,099	81	1,056	986	70	
	Change from prior year	-1.5%	-1.4%	-3.7%	11.7%	11.5%	15.7%	-2.5%	-3.1%	7.7%	
Active Listings		<b>869</b>	<b>748</b>	<b>121</b>	1,288	1,056	232	2,047	1,789	258	
	Change from prior year	-32.5%	-29.2%	-47.8%	-37.1%	-41.0%	-10.1%	-13.6%	-16.2%	10.7%	
Months' Supply		<b>0.9</b>	<b>0.8</b>	<b>1.4</b>	1.5	1.3	3.6	2.4	2.2	4.3	
	Change from prior year	-40.9%	-37.1%	-60.9%	-38.6%	-42.2%	-16.1%	-12.5%	-15.0%	8.7%	
New Listings		<b>1,279</b>	<b>1,225</b>	<b>54</b>	1,182	1,081	101	1,314	1,223	91	
	Change from prior year	8.2%	13.3%	-46.5%	-10.0%	-11.6%	11.0%	-2.8%	-2.6%	-5.2%	
Contracts Written		<b>1,132</b>	<b>1,073</b>	<b>59</b>	1,159	1,050	109	1,075	998	77	
	Change from prior year	-2.3%	2.2%	-45.9%	7.8%	5.2%	41.6%	9.1%	8.5%	18.5%	
Pending Contracts		<b>1,736</b>	<b>1,442</b>	<b>294</b>	1,636	1,421	215	1,399	1,228	171	
	Change from prior year	6.1%	1.5%	36.7%	16.9%	15.7%	25.7%	4.4%	3.4%	12.5%	
Sales Volume (1,000s)		<b>254,818</b>	<b>228,788</b>	<b>26,031</b>	226,450	199,783	26,667	202,204	177,338	24,866	
	Change from prior year	12.5%	14.5%	-2.4%	12.0%	12.7%	7.2%	6.3%	4.5%	20.7%	
Average	Sale Price	<b>219,293</b>	<b>211,059</b>	<b>333,728</b>	191,907	181,786	329,227	191,481	179,856	355,235	
		Change from prior year	14.3%	16.1%	1.4%	0.2%	1.1%	-7.3%	9.0%	7.9%	12.1%
	List Price of Actives	<b>278,773</b>	<b>264,117</b>	<b>365,245</b>	297,758	288,120	340,675	262,572	253,743	321,810	
		Change from prior year	-6.4%	-8.3%	7.2%	13.4%	13.5%	5.9%	8.4%	8.8%	-0.8%
	Days on Market	<b>17</b>	<b>15</b>	<b>50</b>	30	28	64	37	35	64	
		Change from prior year	-43.4%	-46.9%	-21.3%	-17.3%	-19.7%	-1.0%	-4.2%	-3.7%	-12.7%
Percent of List		<b>101.4%</b>	<b>101.4%</b>	<b>101.9%</b>	98.9%	98.8%	100.7%	97.9%	97.7%	101.1%	
		Change from prior year	2.5%	2.6%	1.2%	1.0%	1.1%	-0.4%	-0.3%	-0.3%	-0.9%
	Percent of Original	<b>100.9%</b>	<b>100.7%</b>	<b>103.8%</b>	97.8%	97.6%	101.3%	96.5%	96.1%	101.8%	
	Change from prior year	3.1%	3.2%	2.5%	1.3%	1.5%	-0.5%	-0.3%	-0.3%	-1.4%	
Median	Sale Price	<b>189,900</b>	<b>180,000</b>	<b>310,850</b>	172,500	165,000	312,057	165,000	155,000	305,976	
		Change from prior year	10.1%	9.1%	-0.4%	4.5%	6.5%	2.0%	8.6%	6.9%	2.6%
	List Price of Actives	<b>203,897</b>	<b>175,000</b>	<b>361,245</b>	246,900	207,500	313,958	199,500	179,000	288,700	
		Change from prior year	-17.4%	-15.7%	15.1%	23.8%	15.9%	8.7%	5.0%	2.3%	-0.2%
	Days on Market	<b>3</b>	<b>3</b>	<b>0</b>	5	6	0	12	12	16	
		Change from prior year	-40.0%	-50.0%	N/A	-58.3%	-50.0%	-100.0%	-14.3%	-17.2%	1450.0%
Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	100.0%	100.0%	100.0%	99.6%	100.0%		
	Change from prior year	0.0%	0.0%	0.0%	0.0%	0.4%	0.0%	0.0%	0.1%	0.0%	
Percent of Original	<b>100.1%</b>	<b>100.0%</b>	<b>100.8%</b>	100.0%	100.0%	101.2%	98.8%	98.4%	100.8%		
	Change from prior year	0.1%	0.0%	-0.4%	1.2%	1.7%	0.4%	0.1%	0.0%	-0.6%	

# YEAR-TO-DATE STATISTICS

## SUMMARY >>

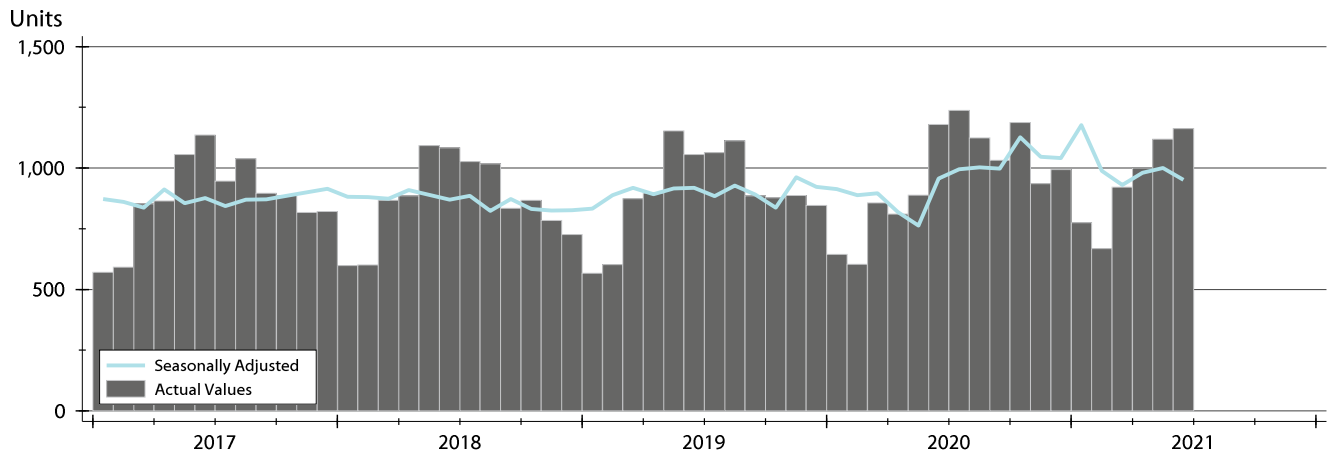
## YTD BREAKDOWNS BY HOME TYPE ENTIRE MLS SYSTEM AS OF 7/8/2021

Year-to-Date Activity By Property Type		2021			2020			2019		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>5,646</b>	<b>5,160</b>	<b>486</b>	4,983	4,602	381	5,149	4,799	350
Change from prior year		13.3%	12.1%	27.6%	-3.2%	-4.1%	8.9%	0.4%	0.8%	-4.4%
New Listings		<b>6,422</b>	<b>6,053</b>	<b>369</b>	6,425	5,863	562	7,026	6,505	521
Change from prior year		0.0%	3.2%	-34.3%	-8.6%	-9.9%	7.9%	-3.0%	-3.9%	9.5%
Contracts Written		<b>6,137</b>	<b>5,701</b>	<b>436</b>	5,831	5,336	495	5,773	5,369	404
Change from prior year		5.2%	6.8%	-11.9%	1.0%	-0.6%	22.5%	2.4%	2.8%	-2.7%
Sales Volume (1,000s)		<b>1,189,549</b>	<b>1,024,070</b>	<b>165,479</b>	895,134	776,766	118,368	875,411	762,026	113,385
Change from prior year		32.9%	31.8%	39.8%	2.3%	1.9%	4.4%	5.2%	5.7%	1.8%
Average	Sale Price	<b>210,689</b>	<b>198,463</b>	<b>340,491</b>	179,638	168,789	310,677	170,016	158,789	323,956
	Change from prior year	17.3%	17.6%	9.6%	5.7%	6.3%	-4.1%	4.8%	4.9%	6.5%
	Days on Market	<b>24</b>	<b>22</b>	<b>40</b>	38	36	54	46	44	69
	Change from prior year	-37.4%	-39.4%	-25.7%	-17.3%	-17.1%	-22.0%	-7.3%	-2.1%	-34.6%
Median	Percent of List	<b>100.1%</b>	<b>100.0%</b>	<b>101.8%</b>	98.3%	98.0%	101.8%	97.8%	97.5%	102.3%
	Change from prior year	1.9%	2.0%	-0.1%	0.5%	0.5%	-0.4%	0.0%	0.0%	0.5%
	Percent of Original	<b>99.4%</b>	<b>99.0%</b>	<b>102.8%</b>	96.7%	96.2%	102.6%	96.0%	95.4%	103.1%
	Change from prior year	2.7%	2.9%	0.2%	0.8%	0.8%	-0.5%	0.1%	0.1%	0.8%
Median	Sale Price	<b>180,264</b>	<b>170,000</b>	<b>319,599</b>	160,300	154,000	295,000	150,000	142,200	279,756
	Change from prior year	12.5%	10.4%	8.3%	6.9%	8.3%	5.4%	5.6%	5.3%	2.8%
	Days on Market	<b>4</b>	<b>4</b>	<b>0</b>	10	11	0	17	18	3
	Change from prior year	-60.0%	-63.6%	N/A	-41.2%	-38.9%	-100.0%	-19.0%	-10.0%	-92.4%
Median	Percent of List	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	100.0%	100.0%	100.0%	99.4%	99.0%	100.0%
	Change from prior year	0.0%	0.0%	0.0%	0.6%	1.0%	0.0%	0.3%	0.2%	0.0%
	Percent of Original	<b>100.0%</b>	<b>100.0%</b>	<b>100.7%</b>	99.2%	98.7%	101.2%	98.1%	97.7%	100.9%
	Change from prior year	0.8%	1.3%	-0.5%	1.1%	1.0%	0.3%	0.2%	0.2%	-0.2%

# CLOSED LISTINGS ANALYSIS

## HISTORY >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



## SUMMARY >>

Summary Statistics for Closed Listings		June			Year-to-Date		
		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,162</b>	1,180	-1.5%	<b>5,646</b>	4,983	13.3%
Volume (1,000s)		<b>254,818</b>	226,450	12.5%	<b>1,189,549</b>	895,134	32.9%
Average	Sale Price	<b>219,293</b>	191,907	14.3%	<b>210,689</b>	179,638	17.3%
	Days on Market	<b>17</b>	30	-43.4%	<b>24</b>	38	-37.4%
	Percent of List	<b>101.4%</b>	98.9%	2.5%	<b>100.1%</b>	98.3%	1.9%
	Percent of Original	<b>100.9%</b>	97.8%	3.1%	<b>99.4%</b>	96.7%	2.7%
Median	Sale Price	<b>189,900</b>	172,500	10.1%	<b>180,264</b>	160,300	12.5%
	Days on Market	<b>3</b>	5	-40.0%	<b>4</b>	10	-60.0%
	Percent of List	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%
	Percent of Original	<b>100.1%</b>	100.0%	0.1%	<b>100.0%</b>	99.2%	0.8%

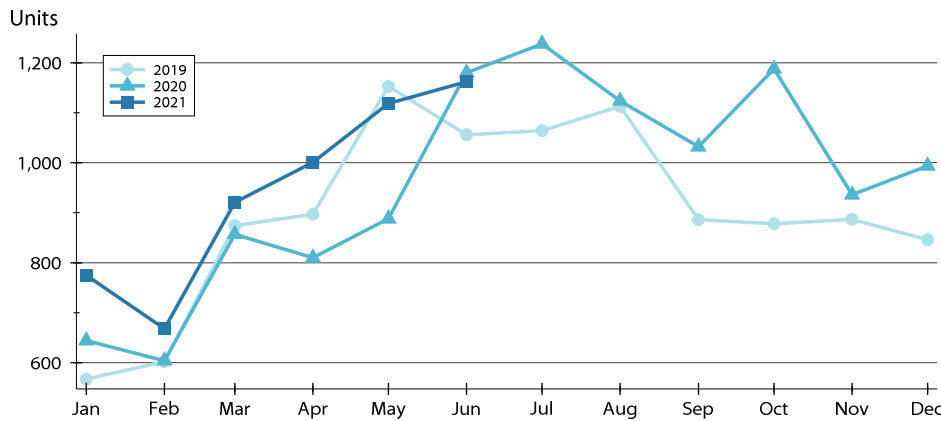
A total of 1,162 homes sold in South Central Kansas in June, down from 1,180 units in June 2020. Total sales volume rose to \$254.8 million compared to \$226.5 million in the previous year.

The median sales price in June was \$189,900, up 10.1% compared to the prior year. Median days on market was 3 days, the same as May, and down from 5 in June 2020.

# CLOSED LISTINGS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	567	644	775
February	602	604	668
March	874	857	921
April	897	810	1,001
May	1,153	888	1,119
June	1,056	1,180	1,162
July	1,064	1,238	
August	1,113	1,124	
September	886	1,032	
October	878	1,188	
November	887	936	
December	846	994	

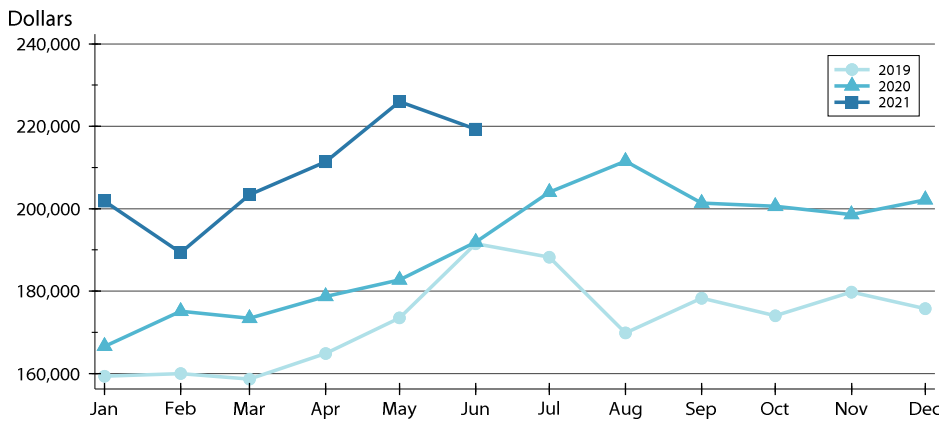
## BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	13	1.1%	193	14,881	16,500	51	34	86.8%	98.5%	72.4%	73.1%
\$25,000-\$49,999	44	3.8%	1,693	38,480	39,450	30	31	92.9%	92.6%	86.8%	89.4%
\$50,000-\$99,999	173	14.9%	13,153	76,028	75,000	22	6	99.1%	100.0%	97.0%	100.0%
\$100,000-\$124,999	73	6.3%	8,217	112,561	115,000	7	3	103.0%	101.8%	102.9%	100.1%
\$125,000-\$149,999	106	9.1%	14,440	136,226	135,575	9	2	102.9%	100.7%	102.9%	101.5%
\$150,000-\$174,999	95	8.2%	15,261	160,638	160,000	8	3	103.4%	102.8%	103.4%	103.2%
\$175,000-\$199,999	109	9.4%	20,136	184,736	184,900	10	3	102.8%	101.9%	102.9%	102.9%
\$200,000-\$249,999	181	15.6%	40,265	222,459	223,000	12	3	102.5%	101.3%	102.4%	102.2%
\$250,000-\$299,999	130	11.2%	35,415	272,423	270,000	14	3	102.1%	100.5%	102.7%	101.7%
\$300,000-\$399,999	130	11.2%	45,131	347,158	343,750	22	3	101.5%	100.6%	101.3%	101.4%
\$400,000-\$499,999	61	5.2%	27,108	444,397	437,500	15	3	99.9%	100.0%	100.0%	100.0%
\$500,000-\$749,999	32	2.8%	19,163	598,834	587,500	47	4	100.2%	100.0%	99.0%	99.7%
\$750,000-\$999,999	12	1.0%	9,929	827,383	790,000	115	31	99.6%	100.0%	98.7%	100.0%
\$1,000,000 and up	3	0.3%	4,715	1,571,667	1,600,000	59	11	100.4%	99.7%	98.4%	99.7%
All price ranges	1,162	100.0%	254,818	219,293	189,900	17	3	101.4%	100.0%	100.9%	100.1%

# CLOSED LISTINGS ANALYSIS

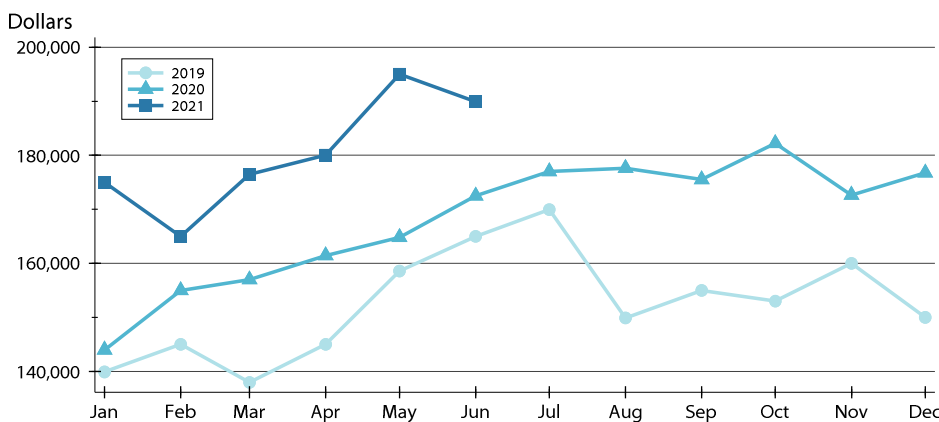
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	159,319	166,612	201,850
February	159,997	175,110	189,362
March	158,616	173,394	203,378
April	164,845	178,721	211,386
May	173,511	182,721	226,000
June	191,481	191,907	219,293
July	188,219	204,009	-
August	169,849	211,524	-
September	178,263	201,339	-
October	174,004	200,561	-
November	179,744	198,612	-
December	175,747	202,190	-

## MEDIAN PRICE >>

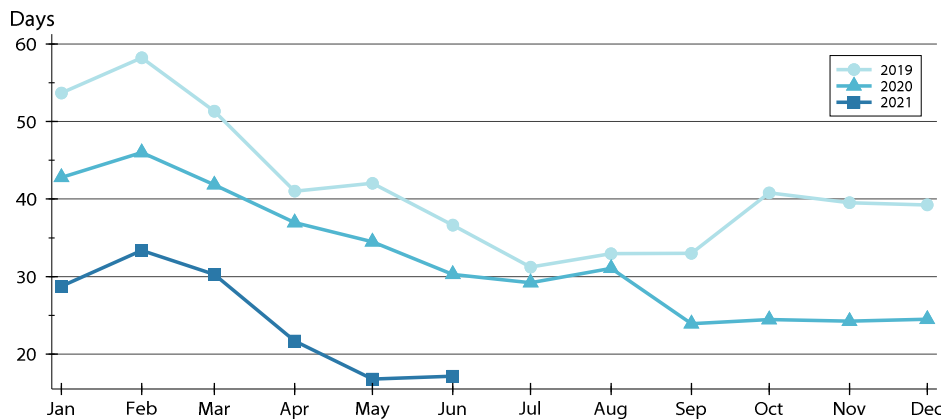


Month	2019	2020	2021
January	139,900	143,983	175,000
February	145,000	155,000	165,000
March	137,950	157,000	176,500
April	145,000	161,450	180,000
May	158,577	164,825	195,000
June	165,000	172,500	189,900
July	169,950	177,000	-
August	149,900	177,616	-
September	155,000	175,500	-
October	153,000	182,200	-
November	160,000	172,650	-
December	150,000	176,750	-

**CLOSED LISTINGS ANALYSIS**

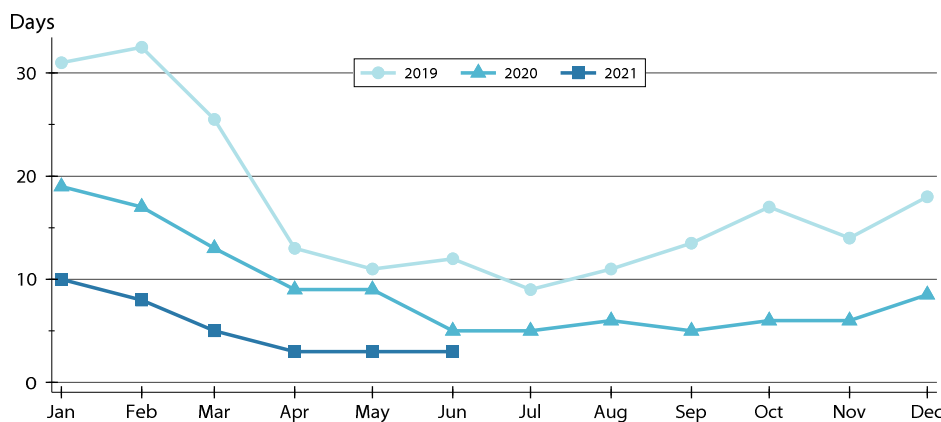
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

**AVERAGE DOM** >>



Month	2019	2020	2021
January	54	43	29
February	58	46	33
March	51	42	30
April	41	37	22
May	42	34	17
June	37	30	17
July	31	29	17
August	33	31	17
September	33	24	17
October	41	24	17
November	40	24	17
December	39	25	17

**MEDIAN DOM** >>

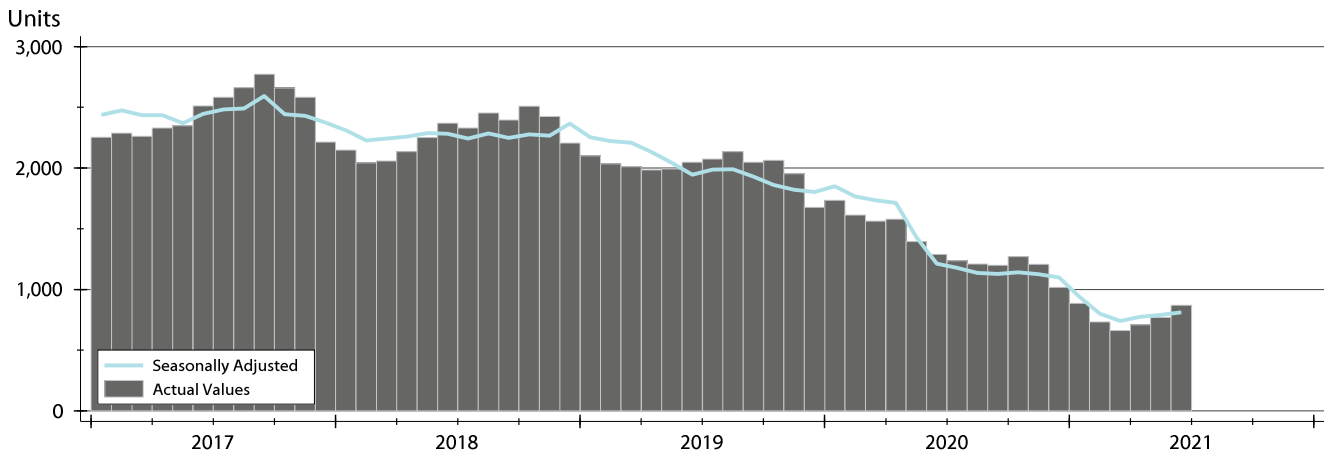


Month	2019	2020	2021
January	31	19	10
February	33	17	8
March	26	13	5
April	13	9	3
May	11	9	3
June	12	5	3
July	9	5	3
August	11	6	3
September	14	5	3
October	17	6	3
November	14	6	3
December	18	9	3

# ACTIVE LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**SUMMARY** >>

Summary Statistics for Active Listings		End of June		
		2021	2020	Change
Active Listings		<b>869</b>	1,288	-32.5%
Months' Supply		<b>0.9</b>	1.5	-40.9%
Volume (1,000s)		<b>242,254</b>	383,512	-36.8%
Average	List Price	<b>278,773</b>	297,758	-6.4%
	Days on Market	<b>43</b>	88	-50.8%
	Percent of Original	<b>98.8%</b>	98.1%	0.8%
Median	List Price	<b>203,897</b>	246,900	-17.4%
	Days on Market	<b>16</b>	36	-55.6%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 869 homes were available for sale in South Central Kansas at the end of June. This represents a 0.9 months' supply of active listings.

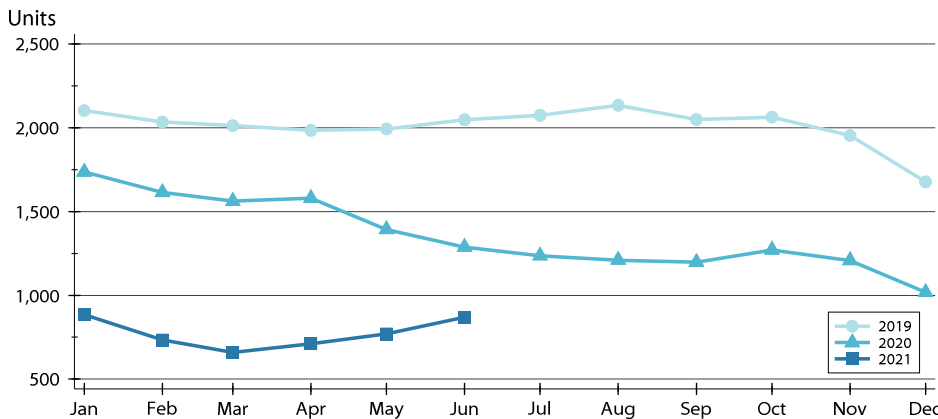
The median list price of homes on the market at the end of June was \$203,897, down 17.4% from 2020. The typical time on market for active listings was 16 days, down from 36 days a year earlier.



# ACTIVE LISTINGS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	2,102	1,735	885
February	2,034	1,614	733
March	2,012	1,562	660
April	1,984	1,579	710
May	1,992	1,393	769
June	2,047	1,288	869
July	2,074	1,236	
August	2,134	1,210	
September	2,049	1,198	
October	2,063	1,271	
November	1,953	1,208	
December	1,677	1,018	

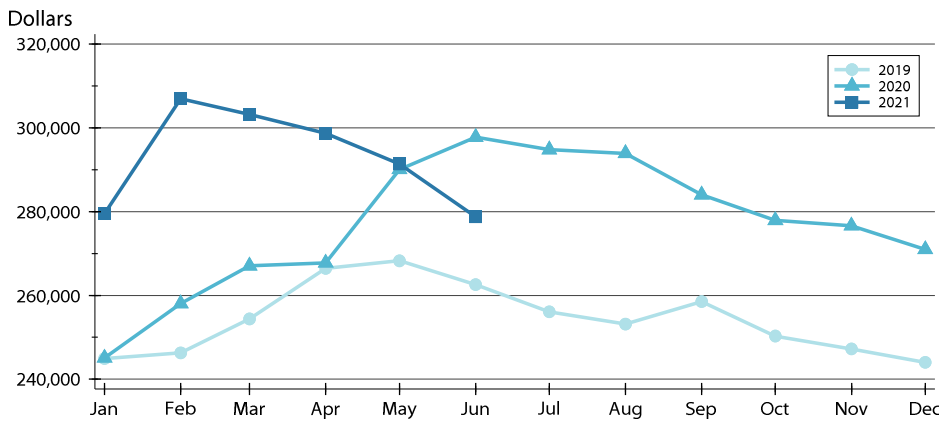
## BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	9	1.0%	64	0.7	7,092	1,700	69	15	98.0%	100.0%
\$25,000-\$49,999	34	3.9%	1,296	0.8	38,109	39,950	131	42	92.1%	93.4%
\$50,000-\$99,999	141	16.2%	10,967	0.8	77,782	78,000	55	35	96.0%	100.0%
\$100,000-\$124,999	65	7.5%	7,347	0.9	113,025	114,900	40	13	97.9%	100.0%
\$125,000-\$149,999	54	6.2%	7,329	0.5	135,713	135,000	24	16	97.9%	100.0%
\$150,000-\$174,999	45	5.2%	7,248	0.5	161,058	160,000	32	17	99.7%	100.0%
\$175,000-\$199,999	61	7.0%	11,317	0.6	185,527	185,000	34	15	98.9%	100.0%
\$200,000-\$249,999	81	9.3%	18,563	0.4	229,170	230,000	34	7	100.9%	100.0%
\$250,000-\$299,999	77	8.9%	21,317	0.6	276,848	275,713	30	7	99.9%	100.0%
\$300,000-\$399,999	110	12.7%	39,269	0.8	356,988	359,000	25	9	100.6%	100.0%
\$400,000-\$499,999	75	8.6%	33,535	1.2	447,134	441,553	23	7	101.1%	100.0%
\$500,000-\$749,999	43	4.9%	26,131	1.3	607,698	600,000	27	2	101.0%	100.0%
\$750,000-\$999,999	10	1.2%	8,427	0.8	842,728	850,000	50	41	99.2%	100.0%
\$1,000,000 and up	23	2.6%	38,016	7.7	1,652,848	1,420,000	181	40	97.6%	100.0%
All price ranges	869	100.0%	242,254	0.7	278,773	203,897	43	16	98.8%	100.0%

# ACTIVE LISTINGS ANALYSIS

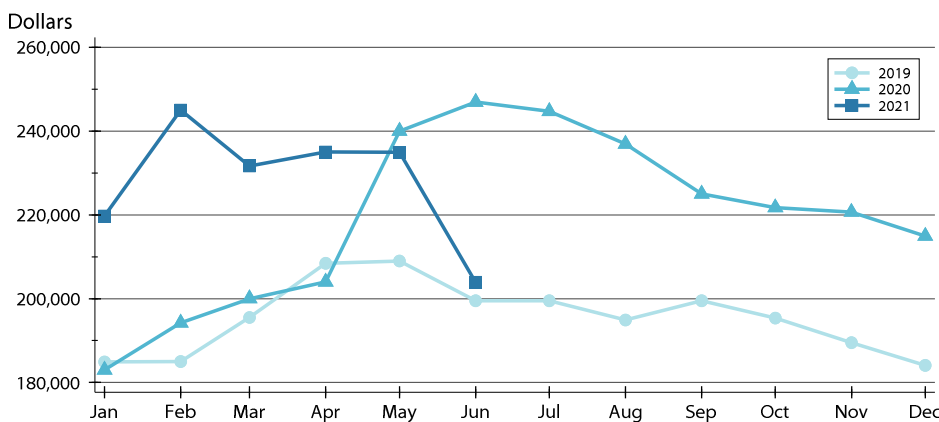
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	244,933	245,096	279,536
February	246,278	258,022	306,921
March	254,379	267,055	303,214
April	266,443	267,767	298,692
May	268,251	290,053	291,370
June	262,572	297,758	278,773
July	256,102	294,752	294,752
August	253,144	293,894	293,894
September	258,524	283,984	283,984
October	250,301	277,908	277,908
November	247,242	276,630	276,630
December	244,028	270,975	270,975

## MEDIAN PRICE >>

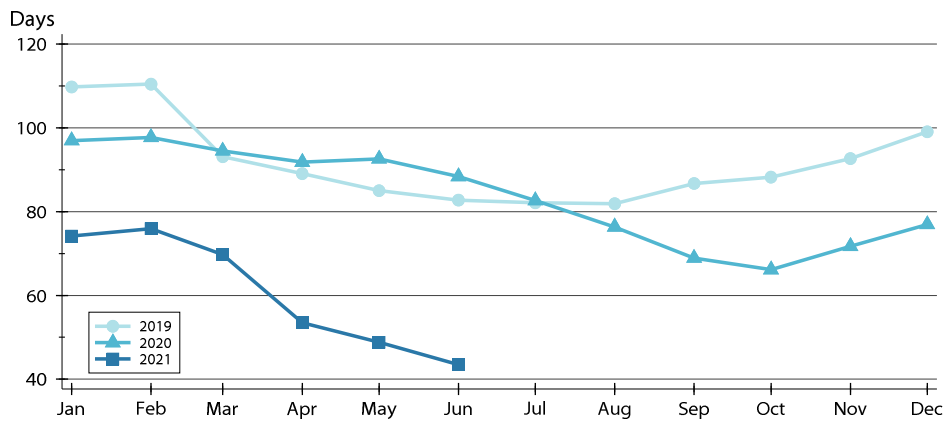


Month	2019	2020	2021
January	184,900	183,000	219,700
February	185,000	194,200	245,000
March	195,500	200,000	231,687
April	208,443	204,000	235,000
May	209,000	240,000	234,900
June	199,500	246,900	203,897
July	199,500	244,700	244,700
August	194,900	236,900	236,900
September	199,500	225,000	225,000
October	195,370	221,750	221,750
November	189,500	220,675	220,675
December	184,080	214,950	214,950

# ACTIVE LISTINGS ANALYSIS

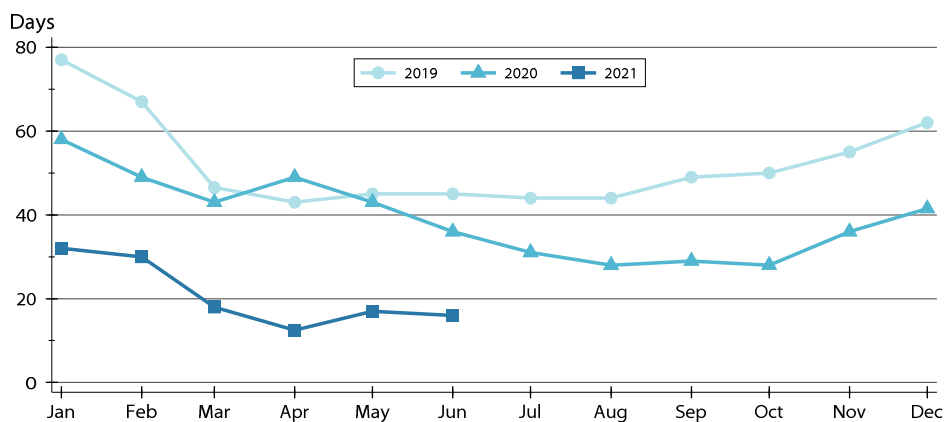
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	110	97	74
February	110	98	76
March	93	94	70
April	89	92	54
May	85	93	49
June	83	88	43
July	82	83	
August	82	76	
September	87	69	
October	88	66	
November	93	72	
December	99	77	

## MEDIAN DOM >>

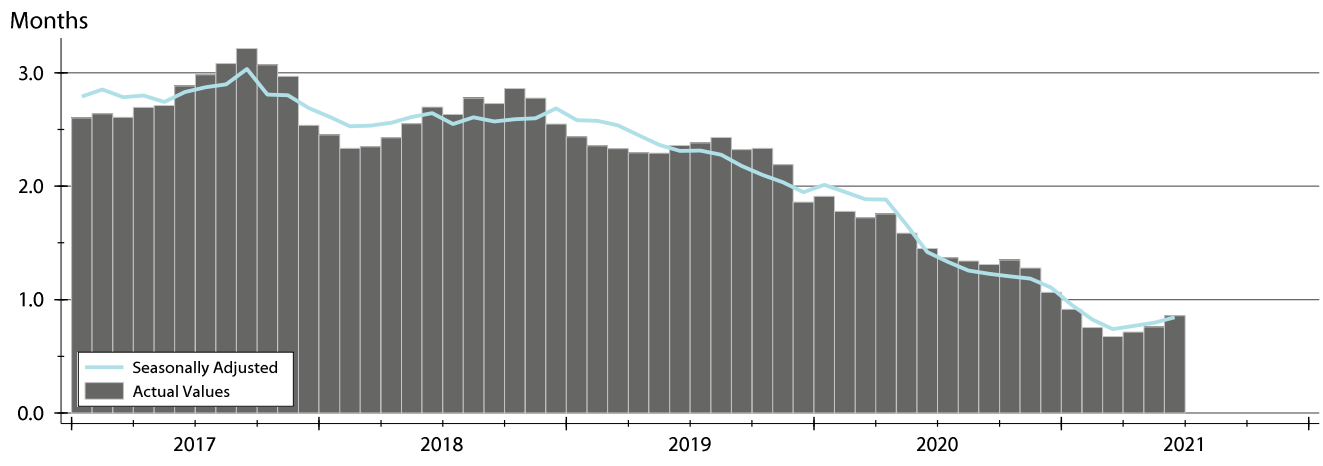


Month	2019	2020	2021
January	77	58	32
February	67	49	30
March	47	43	18
April	43	49	13
May	45	43	17
June	45	36	16
July	44	31	
August	44	28	
September	49	29	
October	50	28	
November	55	36	
December	62	42	

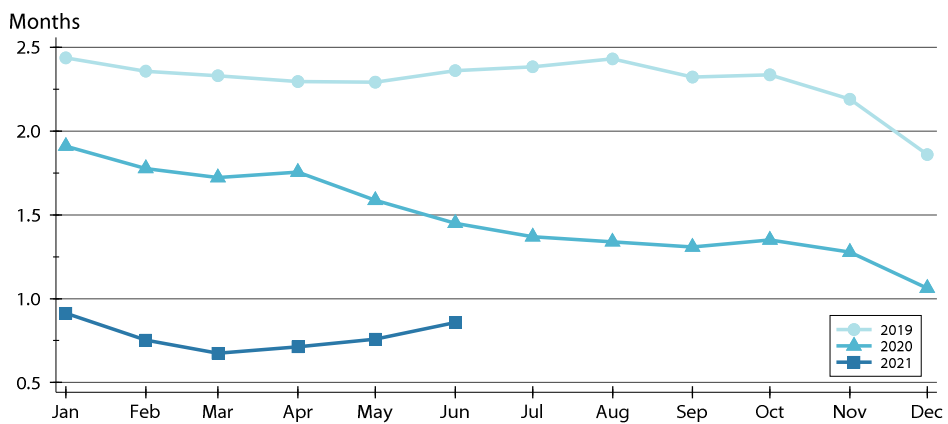
# MONTHS' SUPPLY ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**BY MONTH** >>

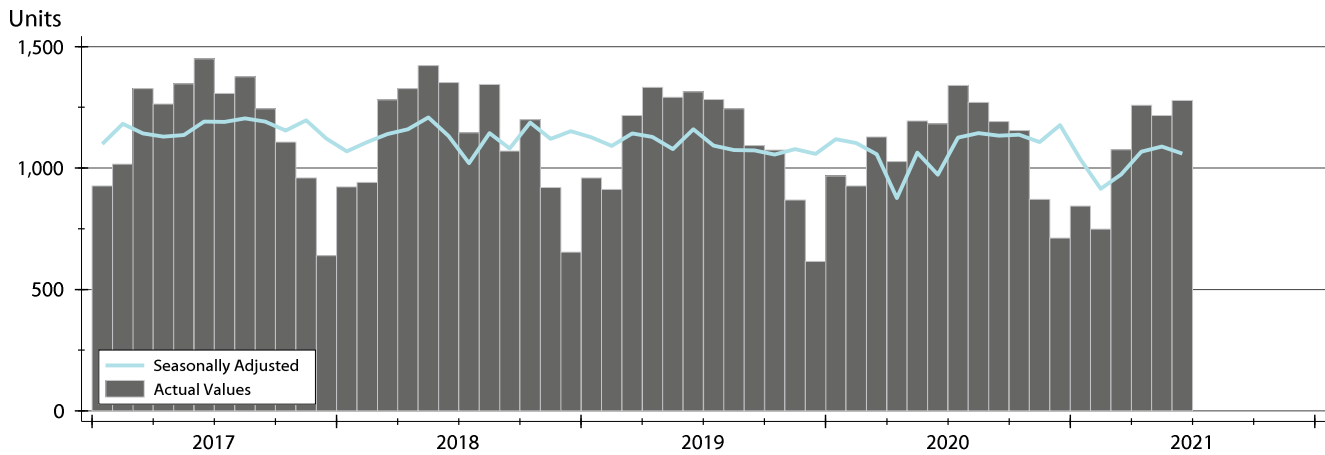


Month	2019	2020	2021
January	2.4	1.9	0.9
February	2.4	1.8	0.8
March	2.3	1.7	0.7
April	2.3	1.8	0.7
May	2.3	1.6	0.8
June	2.4	1.5	0.9
July	2.4	1.4	
August	2.4	1.3	
September	2.3	1.3	
October	2.3	1.3	
November	2.2	1.3	
December	1.9	1.1	

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**SUMMARY** >>

Summary Statistics for New Listings		June		
		2021	2020	Change
Current Month	New Listings	<b>1,279</b>	1,182	8.2%
	Volume (1,000s)	<b>290,171</b>	253,734	14.4%
	Average List Price	<b>226,873</b>	214,665	5.7%
	Median List Price	<b>192,000</b>	179,900	6.7%
YTD	New Listings	<b>6,422</b>	6,425	0.0%
	Volume (1,000s)	<b>1,386,699</b>	1,312,379	5.7%
	Average List Price	<b>215,929</b>	204,261	5.7%
	Median List Price	<b>180,000</b>	174,900	2.9%

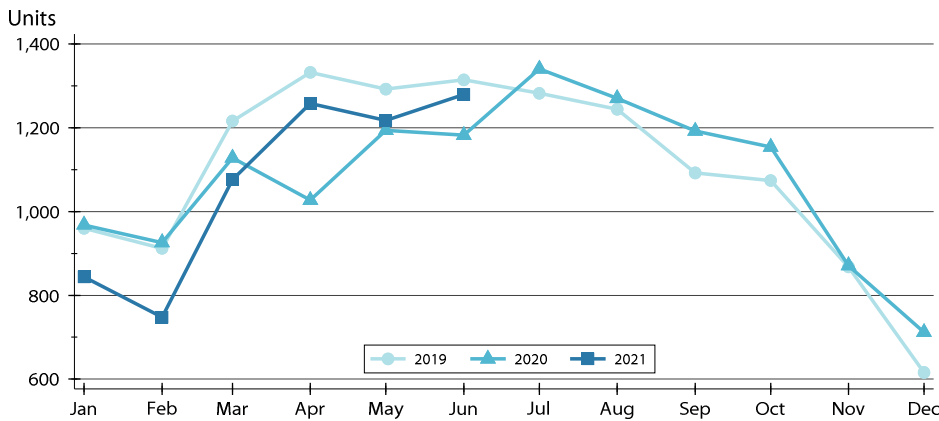
A total of 1,279 new listings were added in South Central Kansas during June, up 8.2% from the same month in 2020. Year-to-date South Central Kansas has seen 6,422 new listings.

The median list price of these homes was \$192,000 up from \$179,900 in 2020.

# NEW LISTINGS ANALYSIS

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	960	968	844
February	912	926	748
March	1,216	1,128	1,076
April	1,332	1,027	1,258
May	1,292	1,194	1,217
June	1,314	1,182	1,279
July	1,282	1,340	
August	1,244	1,270	
September	1,092	1,192	
October	1,074	1,154	
November	868	871	
December	616	712	

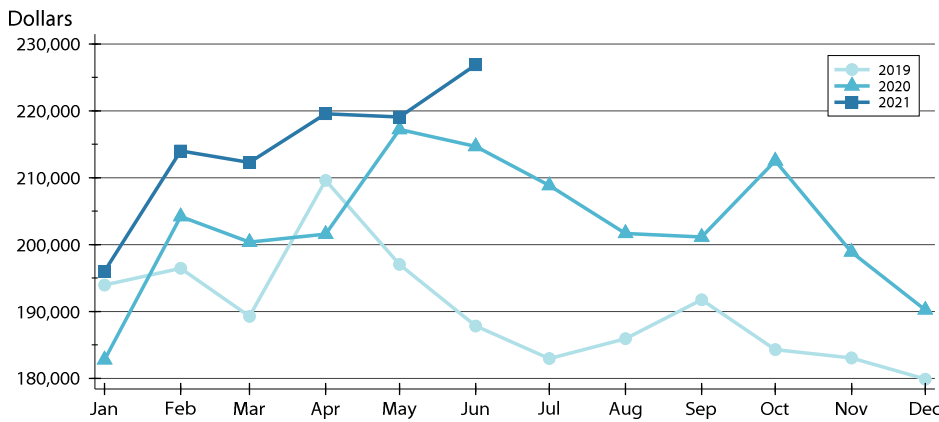
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	18	1.4%	168	9,357	2,800
\$25,000-\$49,999	18	1.4%	710	39,461	39,950
\$50,000-\$99,999	171	13.4%	13,530	79,122	79,900
\$100,000-\$124,999	99	7.7%	11,110	112,226	110,000
\$125,000-\$149,999	125	9.8%	17,166	137,329	139,000
\$150,000-\$174,999	114	8.9%	18,542	162,652	163,000
\$175,000-\$199,999	116	9.1%	21,752	187,522	189,000
\$200,000-\$249,999	187	14.6%	42,221	225,783	225,000
\$250,000-\$299,999	147	11.5%	40,390	274,764	275,000
\$300,000-\$399,999	115	9.0%	40,194	349,515	349,900
\$400,000-\$499,999	78	6.1%	34,482	442,081	435,000
\$500,000-\$749,999	35	2.7%	21,138	603,941	599,999
\$750,000-\$999,999	6	0.5%	4,948	824,667	837,500
\$1,000,000 and up	10	0.8%	14,742	1,474,150	1,324,500
All price ranges	1,279	100.0%	290,171	226,873	192,000

# NEW LISTINGS ANALYSIS

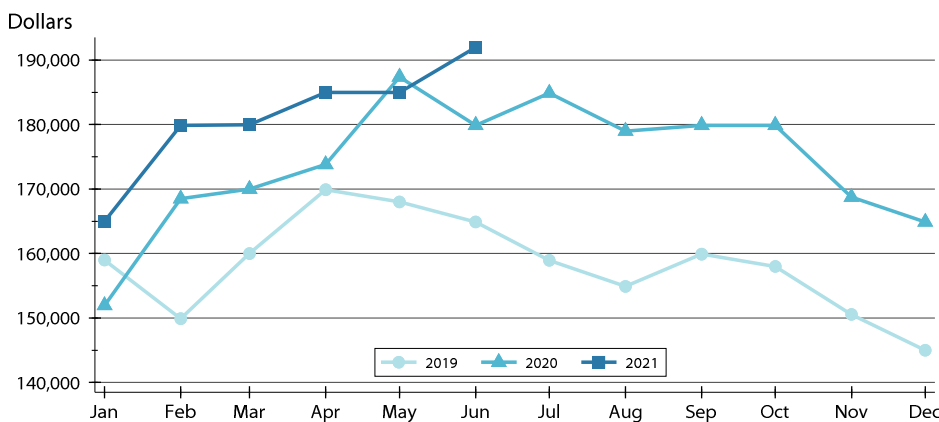
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	193,949	182,785	196,012
February	196,464	204,201	213,998
March	189,261	200,358	212,263
April	209,589	201,573	219,549
May	197,040	217,207	219,057
June	187,832	214,665	226,873
July	182,966	208,832	208,832
August	185,946	201,686	201,686
September	191,748	201,141	201,141
October	184,293	212,514	212,514
November	183,057	198,910	198,910
December	179,876	190,237	190,237

## MEDIAN PRICE >>

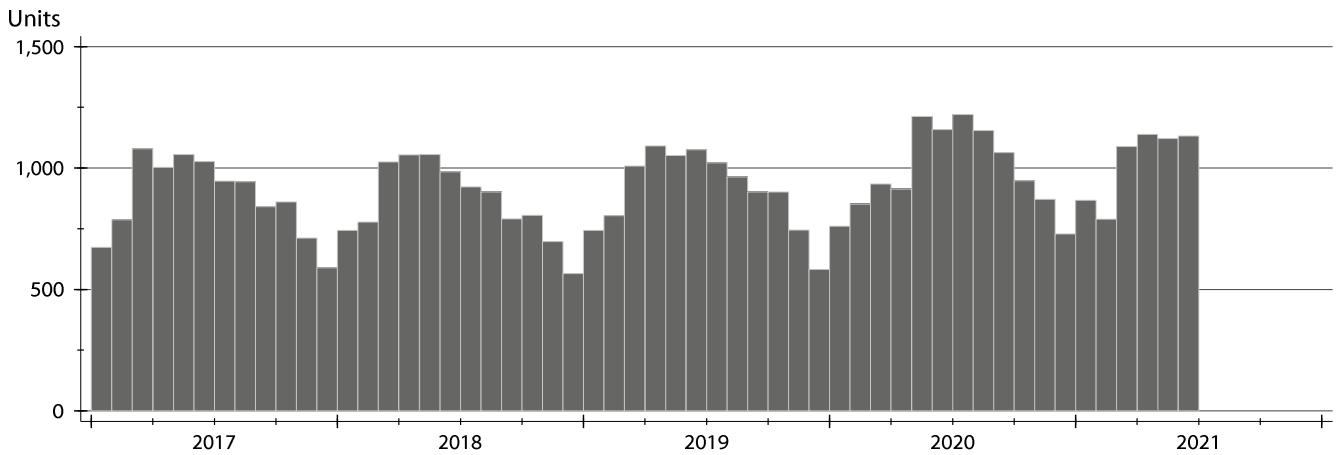


Month	2019	2020	2021
January	159,000	151,950	165,000
February	149,900	168,500	179,900
March	160,000	170,000	180,000
April	169,900	173,823	185,000
May	168,000	187,388	185,000
June	164,900	179,900	192,000
July	158,950	184,900	184,900
August	154,900	179,000	179,000
September	159,900	179,900	179,900
October	158,000	179,900	179,900
November	150,565	168,750	168,750
December	145,000	164,900	164,900

# CONTRACTS WRITTEN ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**SUMMARY** >>

Summary Statistics		June			Year-to-Date		
for Contracts Written		2021	2020	Change	2021	2020	Change
Closed Listings		<b>1,132</b>	1,159	-2.3%	<b>6,137</b>	5,831	5.2%
Volume (1,000s)		<b>245,956</b>	246,405	-0.2%	<b>1,327,972</b>	1,132,290	17.3%
Average	Sale Price	<b>217,275</b>	212,601	2.2%	<b>216,388</b>	194,185	11.4%
	Days on Market	<b>15</b>	31	-52.0%	<b>21</b>	35	-41.1%
	Percent of Original	<b>99.2%</b>	98.5%	0.7%	<b>99.6%</b>	97.3%	2.4%
Median	Sale Price	<b>194,900</b>	179,950	8.3%	<b>185,000</b>	169,900	8.9%
	Days on Market	<b>4</b>	5	-20.0%	<b>4</b>	8	-50.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%	<b>100.0%</b>	100.0%	0.0%

A total of 1,132 contracts for sale were written in South Central Kansas during the month of June, down from 1,159 in 2020. The median list price of these homes was \$194,900, up from \$179,950 the prior year.

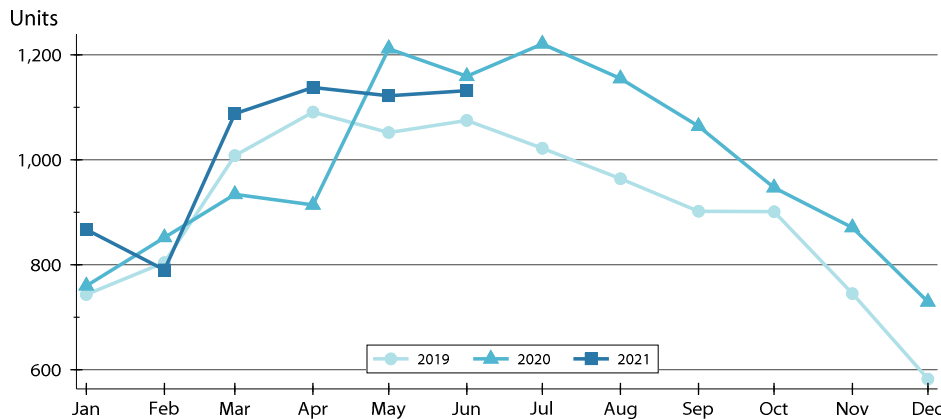
Half of the homes that went under contract in June were on the market less than 4 days, compared to 5 days in June 2020.



# CONTRACTS WRITTEN ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	743	760	867
February	804	852	790
March	1,008	934	1,088
April	1,091	914	1,138
May	1,052	1,212	1,122
June	1,075	1,159	1,132
July	1,022	1,221	
August	964	1,155	
September	902	1,064	
October	901	947	
November	745	871	
December	582	729	

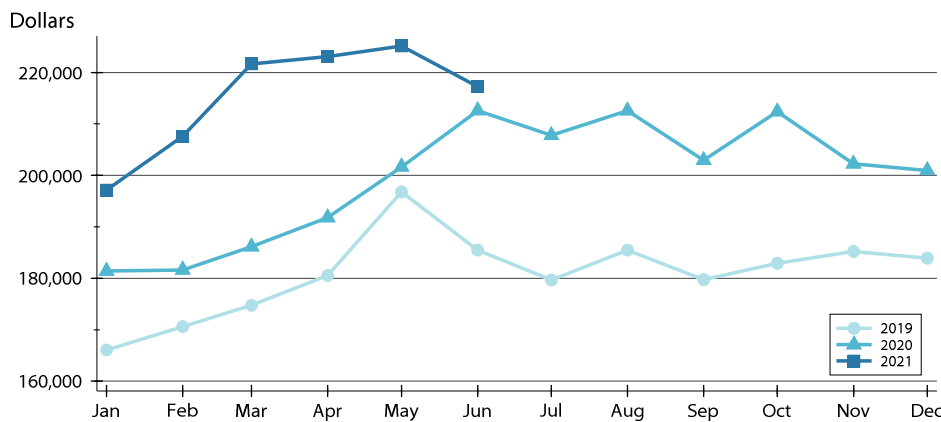
## BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	5	0.4%	84	16,780	19,900	23	12	90.7%	100.0%
\$25,000-\$49,999	23	2.0%	931	40,457	41,900	44	16	87.7%	90.5%
\$50,000-\$99,999	150	13.3%	11,945	79,631	80,000	17	6	97.7%	100.0%
\$100,000-\$124,999	78	6.9%	8,759	112,295	113,250	12	4	99.4%	100.0%
\$125,000-\$149,999	118	10.4%	16,145	136,825	137,950	6	3	99.9%	100.0%
\$150,000-\$174,999	94	8.3%	15,285	162,605	161,270	7	3	100.1%	100.0%
\$175,000-\$199,999	99	8.7%	18,555	187,420	189,500	10	4	99.2%	100.0%
\$200,000-\$249,999	176	15.5%	39,673	225,416	225,000	9	3	100.0%	100.0%
\$250,000-\$299,999	142	12.5%	38,909	274,004	275,000	9	4	100.0%	100.0%
\$300,000-\$399,999	110	9.7%	38,199	347,264	350,000	23	5	99.5%	100.0%
\$400,000-\$499,999	53	4.7%	23,458	442,608	435,000	14	3	99.4%	100.0%
\$500,000-\$749,999	26	2.3%	15,410	592,692	574,900	28	7	98.9%	100.0%
\$750,000-\$999,999	6	0.5%	4,945	824,167	812,500	16	8	97.7%	100.0%
\$1,000,000 and up	2	0.2%	2,795	1,397,500	1,397,500	66	66	101.6%	101.6%
All price ranges	1,132	100.0%	245,956	217,275	194,900	15	4	99.2%	100.0%

# CONTRACTS WRITTEN ANALYSIS

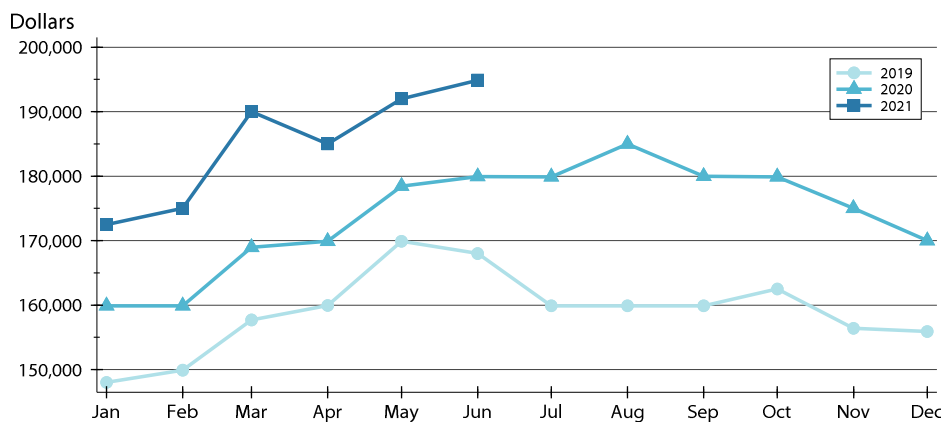
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	166,076	181,419	197,126
February	170,621	181,634	207,601
March	174,748	186,133	221,654
April	180,553	191,789	223,073
May	196,781	201,662	225,158
June	185,478	212,601	217,275
July	179,663	207,799	
August	185,471	212,552	
September	179,735	202,949	
October	182,918	212,387	
November	185,221	202,227	
December	183,912	200,972	

## MEDIAN PRICE >>

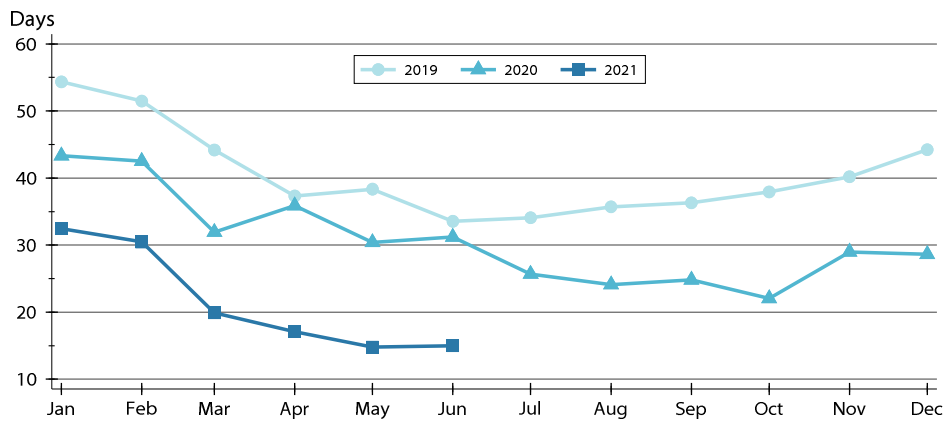


Month	2019	2020	2021
January	148,000	159,900	172,500
February	149,900	159,900	175,000
March	157,700	168,950	190,000
April	159,950	169,900	185,000
May	169,900	178,450	192,000
June	168,000	179,950	194,900
July	159,900	179,900	
August	159,900	185,000	
September	159,900	180,000	
October	162,500	179,900	
November	156,400	175,000	
December	155,900	170,000	

# CONTRACTS WRITTEN ANALYSIS

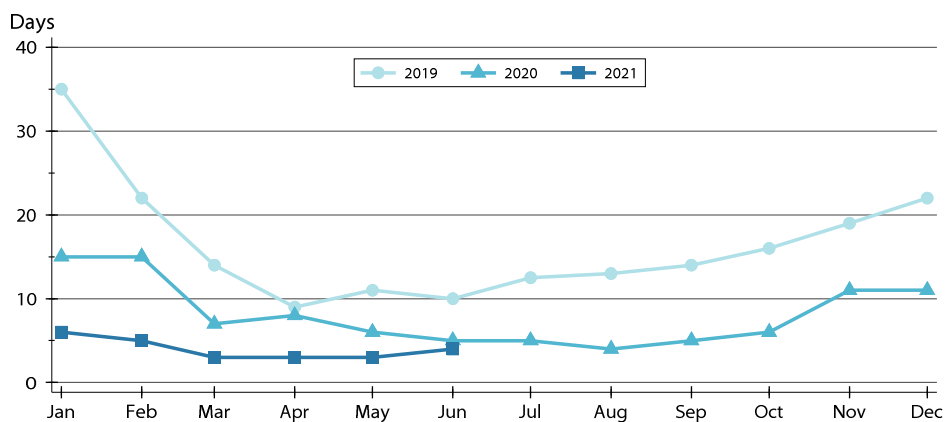
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	54	43	32
February	51	42	30
March	44	32	20
April	37	36	17
May	38	30	15
June	34	31	15
July	34	26	
August	36	24	
September	36	25	
October	38	22	
November	40	29	
December	44	29	

## MEDIAN DOM >>

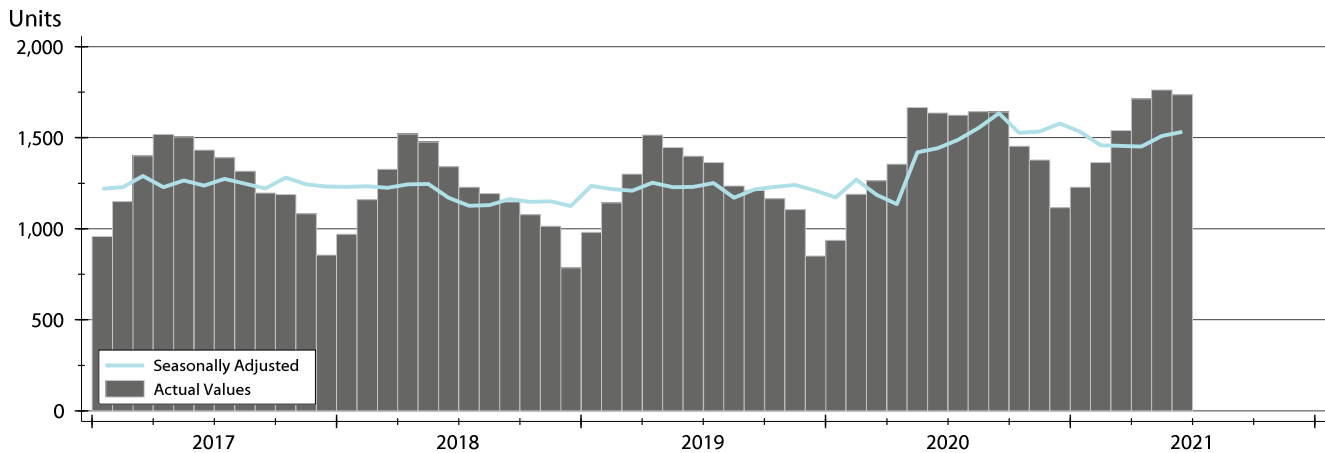


Month	2019	2020	2021
January	35	15	6
February	22	15	5
March	14	7	3
April	9	8	3
May	11	6	3
June	10	5	4
July	13	5	
August	13	4	
September	14	5	
October	16	6	
November	19	11	
December	22	11	

# PENDING CONTRACTS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



**SUMMARY** >>

Summary Statistics		End of June		
for Active Listings		2021	2020	Change
Active Listings		<b>1,736</b>	1,636	6.1%
Volume (1,000s)		<b>428,091</b>	350,355	22.2%
Average	List Price	<b>246,596</b>	214,154	15.1%
	Days on Market	<b>15</b>	32	-54.6%
	Percent of Original	<b>99.6%</b>	99.1%	0.4%
Median	List Price	<b>215,000</b>	184,500	16.5%
	Days on Market	<b>3</b>	5	-40.0%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

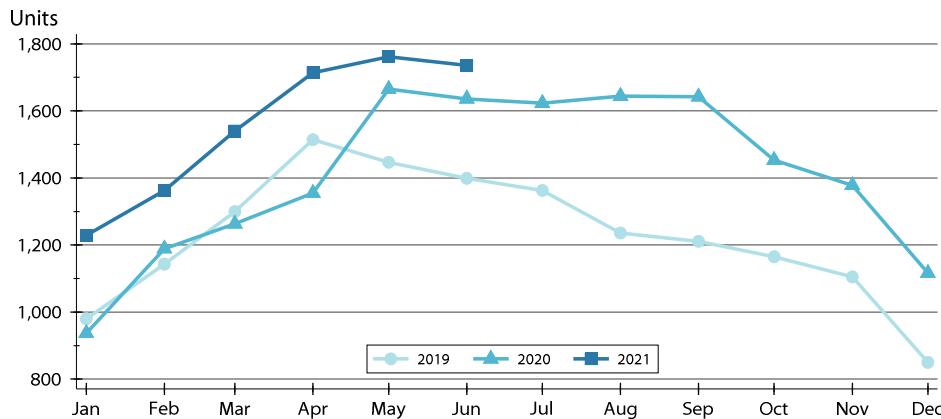
A total of 1,736 listings in South Central Kansas had contracts pending at the end of June, up from 1,636 contracts pending at the end of June 2020.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

# PENDING CONTRACTS ANALYSIS

## BY MONTH >>

**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**



Month	2019	2020	2021
January	980	937	1,229
February	1,143	1,189	1,363
March	1,300	1,263	1,540
April	1,514	1,355	1,714
May	1,447	1,665	1,762
June	1,399	1,636	1,736
July	1,363	1,623	
August	1,236	1,644	
September	1,211	1,642	
October	1,165	1,453	
November	1,105	1,378	
December	850	1,116	

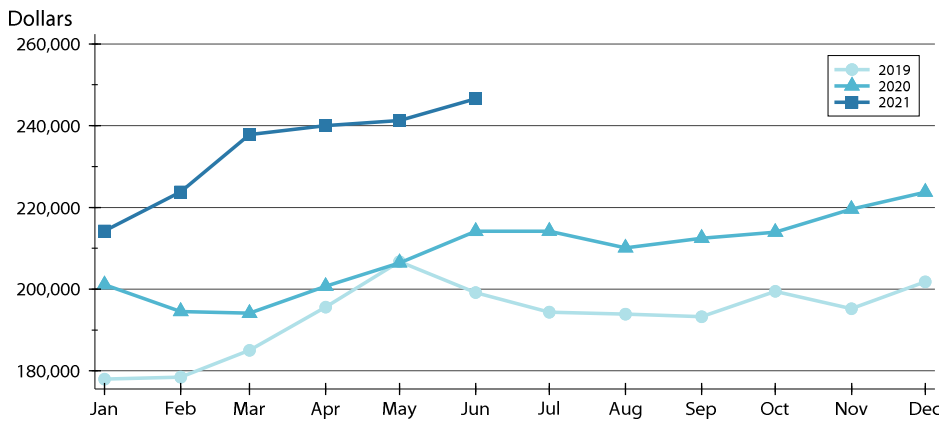
## BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	2	0.1%	41	20,500	20,500	6	6	86.0%	86.0%
\$25,000-\$49,999	19	1.1%	791	41,626	43,600	47	13	94.2%	100.0%
\$50,000-\$99,999	205	11.8%	16,425	80,123	80,000	31	6	98.4%	100.0%
\$100,000-\$124,999	107	6.2%	12,010	112,246	114,000	13	5	98.8%	100.0%
\$125,000-\$149,999	149	8.6%	20,387	136,824	138,000	7	3	100.1%	100.0%
\$150,000-\$174,999	126	7.3%	20,478	162,526	162,770	7	3	100.2%	100.0%
\$175,000-\$199,999	156	9.0%	29,262	187,577	189,250	9	3	99.7%	100.0%
\$200,000-\$249,999	287	16.5%	64,688	225,393	225,000	11	3	100.1%	100.0%
\$250,000-\$299,999	213	12.3%	58,549	274,878	275,000	9	3	100.2%	100.0%
\$300,000-\$399,999	254	14.6%	88,134	346,986	349,252	11	2	99.9%	100.0%
\$400,000-\$499,999	96	5.5%	42,610	443,850	435,000	15	3	99.5%	100.0%
\$500,000-\$749,999	60	3.5%	35,173	586,214	570,000	33	5	98.9%	100.0%
\$750,000-\$999,999	17	1.0%	14,386	846,208	825,000	26	2	100.0%	100.0%
\$1,000,000 and up	9	0.5%	16,280	1,808,878	1,595,000	52	11	97.0%	100.0%
All price ranges	1,736	100.0%	428,091	246,596	215,000	15	3	99.6%	100.0%

# PENDING CONTRACTS ANALYSIS

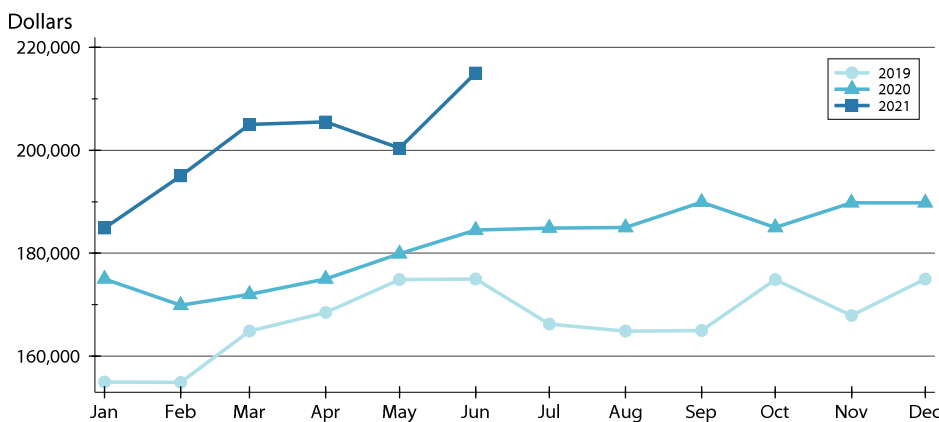
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE PRICE >>



Month	2019	2020	2021
January	177,966	201,113	214,232
February	178,468	194,555	223,781
March	185,022	194,112	237,831
April	195,583	200,722	240,041
May	206,721	206,461	241,294
June	199,174	214,154	246,596
July	194,369	214,195	214,195
August	193,882	210,126	210,126
September	193,256	212,480	212,480
October	199,471	213,958	213,958
November	195,210	219,592	219,592
December	201,795	223,753	223,753

## MEDIAN PRICE >>

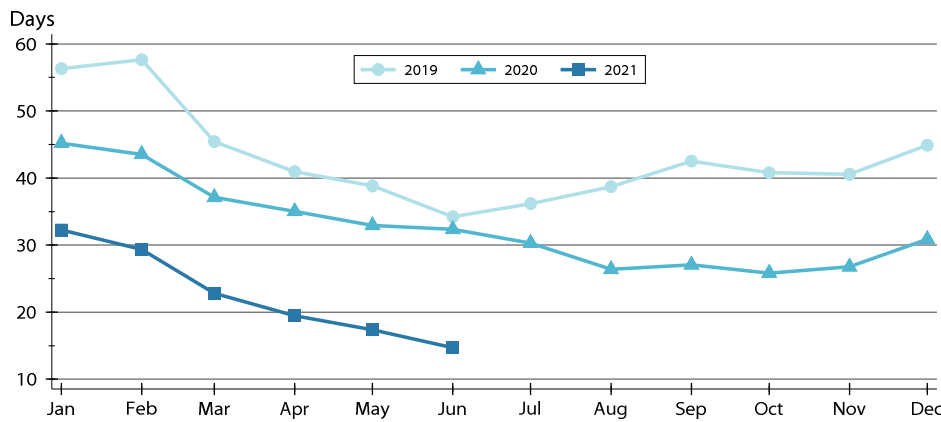


Month	2019	2020	2021
January	155,000	175,000	184,900
February	154,900	169,900	195,000
March	164,900	172,000	205,000
April	168,500	175,000	205,495
May	174,900	179,900	200,387
June	175,000	184,500	215,000
July	166,250	184,900	184,900
August	164,900	185,000	185,000
September	165,000	189,900	189,900
October	174,900	185,000	185,000
November	167,900	189,800	189,800
December	174,975	189,800	189,800

# PENDING CONTRACTS ANALYSIS

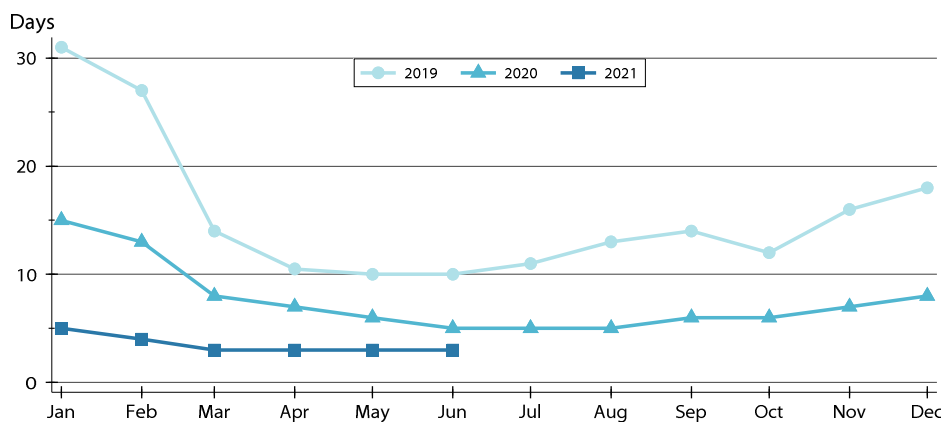
**ENTIRE MLS SYSTEM  
ALL HOMES (NEW & EXISTING)  
AS OF 7/8/2021**

## AVERAGE DOM >>



Month	2019	2020	2021
January	56	45	32
February	58	44	29
March	45	37	23
April	41	35	19
May	39	33	17
June	34	32	15
July	36	30	
August	39	26	
September	43	27	
October	41	26	
November	41	27	
December	45	31	

## MEDIAN DOM >>



Month	2019	2020	2021
January	31	15	5
February	27	13	4
March	14	8	3
April	11	7	3
May	10	6	3
June	10	5	3
July	11	5	
August	13	5	
September	14	6	
October	12	6	
November	16	7	
December	18	8	